

TRG AUTO FINANCE, LLC.

New Dealer Questionnaire

Thank you for your interest in doing business with TRG Auto Finance, LLC. As part of our initial underwriting we would like answers to the following questions to better acquaint our Board Members with your business:

How many years has this dealership been open? _____

Prior to opening this dealership, how many years has the principal been in the used car business? _____

Please briefly describe experience: _____

Please briefly describe typical year make and model you look to sell: _____

Do you perform your own repairs? _____ Repair shop on site? _____

How many cars did you sell last year? _____

How many cars have you sold this year? _____

How many accounts are currently in your portfolio? _____

What is your typical percentage of Repos? _____

Do you GPS your cars? _____

How many cars do you currently have in inventory? _____

Do you currently have a floorplan? _____

If so, with whom? _____

What percentage of your inventory is on floorplan? _____

Have you ever sold payment streams? _____

Do you currently have payment streams outstanding? _____

If so, with whom? _____

What software system are you currently using to track your accounts? _____

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